



# KPMG at a glance



## International presence

KPMG is a global network of professional firms providing Audit, Tax and Advisory services. We operate in 147 countries and territories with more than 219 000 people working in member firms around the world.

Our aim is to turn knowledge into value for the benefit of the clients, our people, and the capital markets. All member firms follow the same values and philosophy that secure high quality services while adding value to the clients.

## Outstanding position in the Greek market

Operating in Greece for more than 45 years we offer through 4 entities, audit, tax, accounting & payroll, legal and advisory services to domestic and international businesses in Greece and abroad. Operating in Athens and Thessaloniki, we employ over 550 high caliber professionals with significant specialized expertise.

We are an ISO 9001: 2008 certified advisory firm by TUV Hellas (member of TUV NORD group) and have our own additional internal International Quality and Risk Management system which is applied during the course of engagements undertaken.

With sustained growth and major expansion plans, we continue to maintain our leading position in the Greek market.

The services we offer in Greece fall under the following major categories:

### AUDIT SERVICES

We make it our priority to build and preserve the trust, respect and confidence of our clients by providing independent audit, audit-related and assurance services designed to enhance the reliability and credibility of our clients' financial reporting. Services provided are:

- Financial statement audit
- Tax compliance assurance services
- Regulatory audit
- Audit related services
- Guidance and assistance with the compilation of financial statements
- Secondments of expert personnel.

### TAX SERVICES

We provide a wide range of tax services enabling our clients to comply with tax obligations in an ever changing local and international tax environment as well as to successfully face complex business challenges across industry sectors or national boundaries.

Main services include:

- Corporate tax
- Cross border tax
- Transfer Pricing
- Indirect taxes and real estate
- Global Mobility Services
- Tax audit and litigation support.

### ACCOUNTING AND PAYROLL SERVICES

#### Accounting Outsourcing Services

We offer an extensive range of accounting outsourcing services, customized to address the needs of both big and medium-sized companies.

#### Other Accounting Services

Our team of experienced professionals with a variety of specializations allows us to offer customized services designed to address our clients' special needs.

Main services include:

- Assessment of existing accounting systems
- Secondment of staff at all levels to support an entity's accounting function
- Provision of registered address (for statutory purposes)

- Assistance throughout the incorporation of a company, registration of companies with the tax authorities and authentication of accounting books and records
- Advice and assistance in establishing the accounting function of a company.

### **IT Enabled accounting Business Process Outsourcing Services**

Nowadays all entities are keen to organize an efficient and effective finance department which will drive business improvement.

Our IT Accounting and Tax compliance BPO teams can work closely with CFOs to improve processes, find innovative solutions and leverage technology through an outsourcing relationship that may optimize and transform organizations.

### **Payroll Outsourcing Services**

The outsourced payroll services we offer are designed to meet the tax and labor law requirements, as well as the needs of both management and finance.

## **LEGAL SERVICES**

C. Papacostopoulos & Associates (CPA Law) is a Greek law firm, an independent member of the KPMG International legal network offering a full range of legal services through its experienced professionals.

The main legal services offered are:

- General legal advice
- Representation of client before Court/Independent Arbitration (Advocacy)
- Negotiation of transactions on behalf of clients
- Representation of client before other parties
- Mergers & Acquisitions legal services.

## **ADVISORY SERVICES**

### **Management Consulting**

We assist our clients in improving their business and technology performance, in the following areas:

- Financial management
- Strategy and operations
- IT Advisory.

### **Risk Consulting**

We help our clients address the demanding areas of risk and compliance, with a focus on:

- Financial Risk Management
- Internal Audit, Risk and Compliance services
- IT Risk Management.

### **Transaction & Restructuring**

We assist in successfully completing transactions including privatizations, mergers and acquisitions or, for underperforming businesses, to make substantial improvements to cash flow, profit & loss and the corporate balance sheet, advising sustainable changes to strategy, operations and finance.

Main areas are:

- Corporate finance
- Restructuring
- Transaction services.

### **Forensic Services**

Our professionals apply tools and methodologies to assist our clients in staying on top of the major forensic risks they face due to fraudulent and misconduct behaviors.

Main services include:

- Dispute advisory services
- Fraud risk management
- Forensic technology services.

### **Advisory Services in Human Resources Management and Development**

We support our clients in designing, implementing and utilizing the optimal strategy, providing the finest solutions in managing and developing their human resources.

Main services include:

- Human resources strategy
- Executive Search and Selection
- Performance and Reward Management
- Executive Training and Development.

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